



FOR IMMEDIATE RELEASE

TERMINIX SAVES 30 HOURS A MONTH ON LEARNING ADMINISTRATION WITH TOTARA LEARN

- ***Terminix has been in operation for over 90 years and is one of the largest pest and termite control companies in the world, with some of the world's top pest control specialists.***
- ***Terminix deployed Terminix Academy on the Totara Learn platform to engage over 10,000 users with 1,000 e-learning courses and has saved over 360 hours a year.***

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San Francisco, CA. - With the help of the open source learning platform, Totara Learn and Totara Platinum partners Moonami and Synegen, Terminix created the Terminix Academy to internally support over 10,000 Terminix professionals with just-in-time compliance, onboarding, sales, soft skills, leadership training amongst other internal Terminix resources, saving staff approximately 360 hours per year.

Initially sourced to help reduce the turnover of sales staff, their previous learning management system lacked the flexibility to allow Terminix's L&D team to implement the changes to their learning program required to help engage with sales staff and reduce attrition rates.

After realizing that an open source LMS solution was a no brainer, Terminix partnered with Totara Platinum Partner Moonami to implement Totara Learn rather than a proprietary LMS vendor. For Terminix, Totara Learn offered the flexible, adaptable solution that enabled the Terminix L&D team to make the necessary changes to their learning program to meet their changing business needs. This meant mobile accessibility for field technicians, who are now able to access previous paper-based resources and training online through the Terminix Academy, as well as allowing them to segment learner audiences based on branches, teams and regions so that leaders and staff can find the relevant information they need to improve performance across the organization.

"We didn't want to pay for a lot of functionality we didn't need, so we wanted an open source solution to help us save on the cost of a traditional proprietary LMS," said Ashley

Pollock, Director of Training and Development, Terminix. *"We didn't need the Cadillac of learning platforms – we wanted something flexible and sustainable, because I had a feeling that Terminix would jump on board and want to craft this into the exact solution we needed... and I was right!"*

The Terminix Academy has been an overwhelming success with endless potential; the platform has been rolled across the organization to over 10,000 active users within the organization, and has helped save around 360 hours a year by moving their paper-based resources online to the Terminix Academy. Thanks to the freedoms of open source, Terminix is also partnering with Totara Platinum Partner Synegen to make an eLearning business training program available to their franchise owners using the Totara platform.

To learn more about the open source learning platform Totara Learn, visit the [Totara Village at booth #1019](#), at the annual ATD International Conference and Exposition at the Walter E. Washington Convention Center in Washington, DC, May 19-22 2019.

About Totara

Technology, business, society – everything is being transformed at an accelerating rate. Disruption is impacting all of us. We now live in a world where success depends upon your ability to respond and adapt to change – and that's where Totara Learning comes in.

Totara is rapidly transforming the learning technology software market to help organisations like yours prepare for tomorrow. Our products include Totara Learn, a flexible, 100% configurable learning platform that powers over 16 million learners worldwide.

To be ready to embrace the future, choose learning technology that is open, flexible and better value. Make sure your software adapts with you, because the skills you need today are not the skills you will need tomorrow. Because Totara solutions are open source, our software is your software. You decide how to shape it to fit your business. Future-proof your investment with more control. If you need help, then our worldwide expert partner network is on hand to support you. Value without compromise.

For more information, visit: www.totaralearning.com.

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